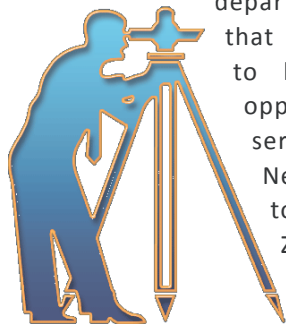


Zia Wins Statewide Surveying and Mapping Contract

Survey Division of Zia was recently awarded an on-call, statewide survey and mapping contract administered by the New Mexico Department of Transportation. Zia will begin performing miscellaneous surveying and mapping location survey and aerial control survey; highway right-of-way surveying and mapping; LiDAR mapping; and, monumentation surveying and mapping.

This is the survey division's first contract with NMDOT. Roxanne Nimmer, division director of the department,



said that she is proud to be given this opportunity to serve the State of New Mexico and to demonstrate Zia's quality, commitment, and service to an important

client. To supplement its capabilities, Zia is utilizing Aerial Data Services as a subcontractor. Aerial Data is a full-service aerial photography and photogrammetric mapping company, based in Tulsa, Oklahoma.

Zia Awarded Federal IT Contract



Zia has been awarded an 8(a) STARS II (Streamlined Technology Acquisition Resources for Services) Contract by the General Services Administration. This award is for five years with additional annual renewal options.

Zia met stringent criteria to become a prequalified firm under this program and will now use this contract vehicle to provide information technology solutions to an expanded federal customer base. The award was based on competitor's ability to show excellent qualifications in various information technology functional areas. Zia was awarded this contract based on excellence in custom computer programming services, computer systems design services, and computer facilities management services. Additional criteria which Zia met included competitive pricing and industry credentials.

8(a) STARS II is a small business set-aside, government-wide acquisition contract that provides flexible access to customized information technologies from a large, diverse pool of 8(a) industry vendors. STARS II is a multiple-award, indefinite delivery/indefinite quantity contract engineered to provide cutting-edge technology solutions from award-winning 8(a) small businesses to federal agencies. STARS II enables customers to access 8(a) firms through an established contract vehicle instead of traditional, open market methods – saving time and taxpayer money. Multiple awards were made by the GSA under this program. The entire program has a \$10 billion program ceiling.

Zia Salutes Emergency Responders of Las Cruces

Zia's president and CEO, Edward Martinez, recently had the honor to meet with Las Cruces Police Chief Richard Williams, Fire Chief Travis Brown, and City Councilor Dolores Conner. At this meeting, Zia donated \$835 to help the city purchase its own garrison flag, in time for an event commemorating 9/11. In the past, the city borrowed a flag from an auto dealership for special events. Zia is proud to stand with the first responders of Las Cruces.



Persistence is Key

Zia Congratulates Patricia Bolliger for Obtaining Civil Engineering Degree

Earning an engineering degree is tough. Having to work and raise a child as a single parent many miles away from your family while earning a degree, would be enough to cause many people to abandon the effort. However, Patricia Bolliger, 26, met the challenges and achieved her goal. Last December she graduated with a bachelor's degree in civil engineering from NMSU, with emphasis in water resources. Simultaneously she passed her Fundamentals of Engineering exam. Immediately upon graduation she was promoted to the position of staff engineer at Zia. She is currently working on water/wastewater modeling and various site design projects.



Congratulations Patricia! You have truly set an example for the young generation. Set your goals high and do everything you can to reach your target, as you have said, there are no excuses. With the kind of commitment and dedication that you have displayed, I am sure that you can reach whatever goal you set in life and my best wishes will always be with you!

A K Khera, P.E.
Vice President & Principal Engineer

Throughout her undergraduate studies, Patricia worked at Zia for over five years serving in different capacities. While serving as an intern at Zia she filled the position of civil technician at Zia. The internship at Zia, while pursuing her studies in engineering, provided Patricia with an excellent insight into the application of engineering principles on real life projects. However, all of these achievements for Patricia were no easy accomplishments. Two years into her degree program, Patricia gave birth to her son, Evan. She now had the added responsibility of raising her newborn child as a single parent, by no means an easy task! After work and school, she would pick up her son from daycare, play with him, put him to bed, and start homework and studying for exams.

Here is what Patricia had to say about her struggles:

"I spent most nights drinking coffee until 2 a.m., finishing homework or working at Zia. My son has spent many nights asleep in my office on a little bed I made for him while I was working to finish a project. The encouragement and support from my family, friends, and co-workers helped me to see the light at the end of the tunnel. It was not easy, but it was doable; and I did it. There really are no excuses. When you want something bad enough, you go for it, and you get it done.

As for my future plans, I want to learn everything that I can from Zia's staff and in two years, I will take the PE exam to become a professional engineer. Everyone at Zia has been extraordinarily supportive and encouraging throughout my college career. I have had mentors whom I trust and consider to be like family, and I am better for having known and worked with these people."

Zia is Fighting Back!

Relay For Life Team Participates in American Cancer Society's Signature Event

Zia in association with Terracon raised over \$3,600 for this year's Relay for Life in the City of the Crosses, which was held on August 26-27 at the Ron Galla T-ball Fields. Several Zia employees raised money by obtaining donations to walk throughout the night at the event, and for the fourth year, Zia's Survey Division provided the conceptual layout of the event.

Zia especially appreciates the efforts of employees Victoria Trujillo-Brown and Leah Markiewitz for coordinating Zia's fundraising efforts this year. In addition to the donations obtained for walking during the event, the two coordinated a quilt raffle, and Victoria sold hand-made jewelry.

The Relay for Life is sanctioned by the American Cancer Society and provides a family oriented atmosphere to participate in this fight against cancer. The teams walk from 6 p.m. to noon the next day without sleeping; just like cancer, a disease that never sleeps.





Zia to Provide Environmental and Safety Services to Spaceport America

Zia will provide environmental and safety consulting services to Spaceport America through recent contract awards.

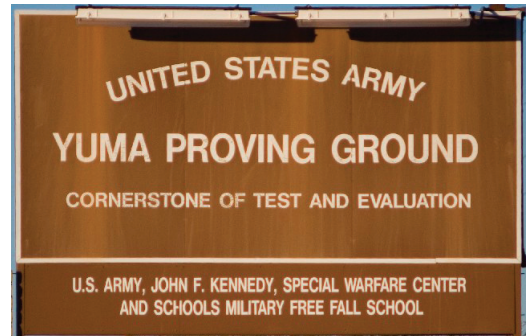
Zia recently won an environmental policy and cultural resource services contract and will provide expertise on cultural resources and Native American issues. Additional tasks include National Environmental Policy Act and Endangered Species Act compliance document preparation. To complement Zia’s capabilities, Innovative Health Applications (IHA), LLC will serve on Zia’s team during the operation phase of Spaceport America. IHA is a Florida-based company with years of experience at the Kennedy Space Center performing similar functions. IHA will provide management and tracking of project milestones to achieve New Mexico Spaceport Authority’s (NMSA) environmental commitments, management of other NMSA contractors performing specific scopes of work, and communication with applicable agencies.

In a separate competition, Zia is a major subcontractor on the team that was recently awarded the Protective Services Contract. Zia will perform all environmental safety and health tasks required for this contract. Fiore Industries Inc., of Albuquerque, NM is the prime contractor and was awarded a two-year base contract with two one-year renewal options. In addition to Zia’s responsibilities, the Fiore team will perform tasks related to site security, badging, firefighting, and emergency medical services.

Zia Garners Army Environmental Contract

Zia has been awarded major environmental support contracts through the Small Business Administration’s 8(a) program at Yuma Proving Grounds, Ariz., and Fort Bliss, Texas.

At Yuma Proving Grounds, Zia is providing a range of services for the environmental sciences division and other Yuma Proving Ground



directorates including science, engineering, information technology, management support, preliminary remediation, conservation and regulatory assistance. Yuma Proving Ground encompasses over 1300 square miles, and provides resources necessary to conduct thousands of various military tests each year in harsh climates.

At Fort Bliss, Zia is providing environmental support related services for the environmental compliance and environmental conservation branches. The work is being executed under an existing IDIQ contract with the United States Army Corps of Engineers, Tulsa District. With 1,700 square miles of base area, Fort Bliss is the Army’s second-largest installation, second only to the adjacent White Sands Missile Range.



“Zia is excited to continue providing high-quality environmental services to the Army,” said Zia’s federal contracts manager, Cheryl Cretin. “We look forward to providing support and solutions on these military bases that offer such a wide range of garrison and test environmental issues.”



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